

Saul,

I wanted to thank you for having me as a guest speaker at the Nu Voice Club meeting on Sunday. It was my pleasure and I look forward to working with you into the future. If you have any questions or need anything, please feel free to contact me. Could you shear this information with the group? Thanks.

As a follow up to our meeting, here are the benefits that the Easy Touch HME with the integrated Mucus Shield Technology will offer your patients:

- New 24 Hour Use
- Easy Touch Occlusion for Speaking
- Reduced Coughing and Mucus by 60%
- Humidified and Filtered Breathing
- Increased Airway Resistance
- Antimicrobial Agent to Inhibit Bacterial Growth
- Improved Pulmonary Function
- Compatible with a wide variety of Accessories
- Improved Quality of Life
- One filter will last all Day
- Cost less than the Competition

Here are the benefits that the Contour Adhesive Housing will offer your patients:

- Breathable and Flexible Material
- Improved Adhesion for an Air Tight Seal
- Translucent in color
- Multiple shapes and sizes
- New "Low Profile" Contour
- Cost less than the Competition

You can feel confident that your patients are getting the best products that will improve their overall health. Blom-Singer was the originator of the voice restoration market and continues to be the leader by designing products that will benefit your TL and TEP patients. I look forward to hearing some feedback regarding your patient's trial of the new Blom-Singer Easy Touch HME and Contour Adhesive Housings. Patients have been sharing their positive feedback on the products and they feel it has made a big difference in their Quality of plus they are saving money as well since it costs less than the competition. Thanks and have a great weekend.

Thanks and have a great night.

David A. DiToro

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